

Dr. Charlie Culp

The Top 10 Things You Must
Know Before Choosing Your
Dentist



Culp Dental

Welcome Letter from Dr. Charlie Culp

Dear Friend,

At Culp Dental, we understand that looking for a new dentist is challenging and requires weighing many factors before making a decision. There are many considerations when researching a new dentist – what questions should you ask your potential new provider, and how do you know if they are giving you the right answers? How can you determine if they are the correct fit for your dental needs?

To help you on your journey, I have compiled the top ten key questions to ask your potential new dentist. Whether you or your loved ones are interested in general dental cleanings, cosmetic dentistry, or another type of dental care, these questions will give you insight into your potential new provider's experience, their office environment, and how they care for their patients.

I hope this report helps you get on the road towards your healthiest, ideal smile. If you have any questions or concerns as you read my report, I invite you to reach out to our friendly, helpful team at Culp Dental by calling **803-902-4646** or visiting our website at www.culpdental.com. We are passionate about patient education and providing care that promotes a lifetime of dental health!

Sincerely,

Dr. Charlie Culp

P.S. When you're ready, I urge you to schedule your **Culp Dental New Patient Assessment** with our compassionate and highly educated dental team. Call **803-902-4646** to schedule an appointment with us. We would be honored to provide you with dental care and help you achieve your best smile!



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D E N T A L

1. Do They Have Extensive Experience?

When it comes to your dental health, choosing a dentist with extensive experience is critical. Ask your potential new provider how long they've been practicing, how many patients they have treated, and whether their experience includes treating a variety of cases. A dentist who has seen many patients has likely seen a case that is similar to yours and can recommend the most effective treatments. Also, consider whether your potential dentist attends continuing education courses to stay up to date with changes and advancements in the dental field.

Culp Dental has helped thousands of people get healthy smiles In York County since 1981! Every day, our office brings advanced training and years of experience to our patients — we have the knowledge and skills that are necessary to give you personalized dental care that matches your unique needs. We promise to go above and beyond in providing you with the best possible dental treatments to get you the smile you deserve!



2. Do They Provide Responsible and Honest Treatment?

Some dental offices over-treat their patients and perform unnecessary procedures in order to collect money from you or your insurance company. Not only is this unethical and requires you to pay for treatment you don't need, but it can also lead to more future dental costs, instances of dental problems if your restorations fail, and an overall poor patient experience which erodes trust in dentistry. Make sure that your potential new provider adheres to a strict rule of providing responsible care and only prescribing honest treatment plans for their patients.

At Culp Dental, we pride ourselves on providing only honest and responsible dental care. Our dentist and experienced team are committed to providing you and your family with the highest level of care available and will never over-treat you or perform unnecessary procedures. Our extensive new patient exam addresses your unique case and we will educate you on your treatment in-depth, so you are fully informed before you proceed with treatment.

Our office has large display monitors in every treatment room to show you the X-rays and intraoral images of your mouth — with these, we will point out exactly where your dental problem is and what your outcome will be with our treatment recommendations. Rest assured, there is plenty of time built in to every appointment, so all of your questions will be answered!



3. Are They Specifically-Trained?

If you are looking for specific treatments, especially restorative treatments like veneers and crowns, be sure to discuss them during your initial visit with your potential new provider. During your consultation, you should be able to discuss these treatment options if they are your main concern. Ask your potential new dentist if they offer the exact treatment you are looking for to ensure that they will be able to meet your unique dental needs.

If you are looking for restorative dentistry, we are here to help! At Culp Dental, we have years of experience in restorative dentistry. Our office is highly-trained in restoring implants, crowns, bridges, and dentures to keep your teeth healthy and bright. We have the knowledge necessary to make sure that you get your ideal smile with veneers, crowns, and more. Ask our office how we can help restore your smile during your assessment!



4. Do They Continue Their Education?

Your dentist's knowledge should grow as the field of dentistry continues to advance and diagnostic and treatment options improve. Ask your potential dentist if they take classes, attend seminars, and stay abreast of current changes in the dental field. A commitment to continued learning indicates a commitment to the most effective, state-of-the-art treatments to give you the best smile.

At Culp Dental, continued education is very important to us. Dr. Culp is a member of the South Charlotte Study Club and gets 2 to 3 times more education than what's required for dental providers! He also attends conferences for business and consulting to stay up-to-date. In addition, our team is informed of the latest products, new treatment techniques, and the newest equipment necessary to provide cutting-edge dental care and give you the best treatment possible.



5. Are They Offering an Extensive New Patient Assessment?

If you are considering dental treatment for yourself or your loved one, your dentist should provide an in-depth, thorough exam and consultation to review your options. Ask your potential new dentist if they offer a new patient assessment to get to know you and your unique needs. Make sure that your questions are thoroughly answered and that you have all of your concerns addressed.

At Culp Dental, we believe that you should be able to get to know your dentist and their processes before committing to treatment. That's why we offer an extensive new patient assessment. This assessment includes:

- Discuss your goals and concerns
- Thorough dental exam & Oral Cancer Screening
- Digital X-rays
- Custom treatment plan

Our team takes the time to explore your dental needs and answer your questions prior to recommending treatment. We believe this should be a standard practice in the dental industry because it will provide you with an honest treatment plan while valuing your input as a patient. Your trust, comfort, and health are our priorities!



6. Do They Have a Guarantee?

It takes a lot of time and effort to select a new dentist for your family. But what will your new provider do to make sure you are satisfied with the treatment you receive? To find out, ask your potential dentist if they stand behind their work with a guarantee and what they will do if you have any concerns. How will they make it right if you don't achieve the results you were promised during your initial consultation?

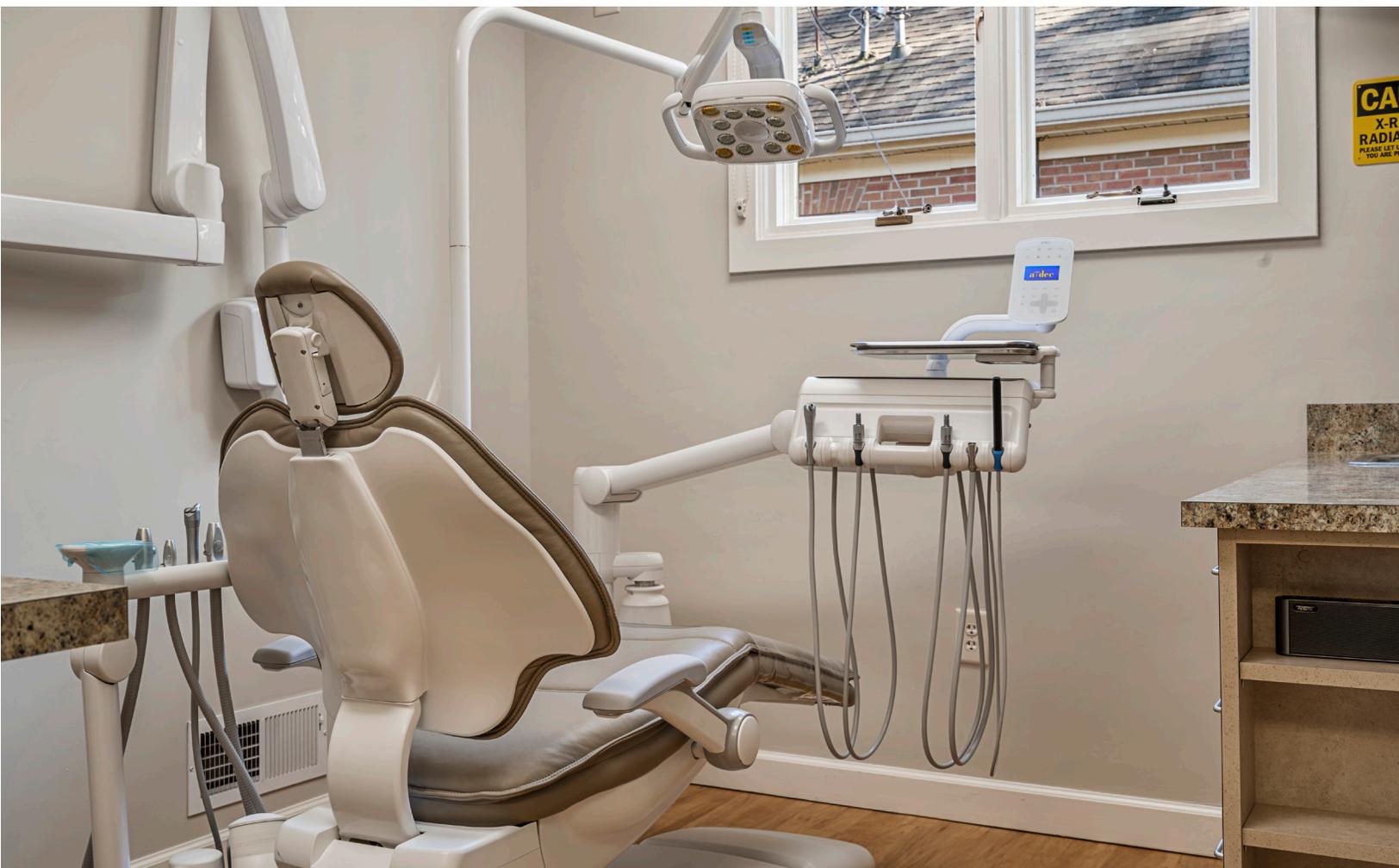
At Culp Dental, our new patient assessment lets us learn about you, discuss your goals and concerns, and recommend a personalized treatment plan. We're so confident that you'll love your experience with us, we stand behind our treatment plans and guarantee your satisfaction over the course of treatment. If you aren't happy with the care you receive at any point during your treatment, we will do what it takes to make it right and ensure you are satisfied. That's our promise to you!



7. Is Your Privacy & Safety Their Concern?

It is critical that your potential new dentist puts the privacy and safety of their patients first. When you visit a dental office, you should feel comfortable and reassured that your privacy is protected and that the office is clean, sanitized, and safe for you. Ask them what steps they take to keep their office clean, and if you will have an individual treatment room for maximum comfort and privacy.

At Culp Dental, our office has spacious individual treatment rooms to protect your privacy and give you enough room to relax by yourself. We also allow enough time to clean each room between patient visits with enhanced sterilization techniques to ensure the highest level of cleanliness. At our office, your privacy and safety are paramount!



8. Are They Highly-Reviewed?

One of the best indicators of great service from a dentist is glowing patient reviews! Be sure to research your potential new dentist online prior to scheduling your consultation and check for high ratings from satisfied patients. If your potential new dentist happens to have any negative reviews, you should address them during your initial call to their office. If they aren't able to explain negative reviews or assuage your concerns, you should consider another dentist.

Culp Dental is highly reviewed and has multiple 5-star reviews from patients who won't visit any other dentist! Come visit us for your assessment and see why our patients love coming to us for their dental treatment. They benefit from our honest, responsible, patient-first approach and have experienced amazing results firsthand. See what patients are saying. Read our reviews by visiting our website.



9. Do They Provide Emergency Pain Relief?

If you've ever experienced a severe toothache or had a tooth knocked out, you know that emergencies can be painful and frightening. You or your child shouldn't have to sit around in pain waiting days for an appointment. Furthermore, delaying treatment for certain types of emergencies can cause tooth loss, long-term dental health issues, or infections. Be sure that your potential new dental office offers emergency pain relief for their patients so you can get prompt treatment if it is ever necessary.

At Culp Dental, we know that sometimes treatment can't wait. Our team understands that emergencies happen, so if you ever experience severe dental pain, injury, or any other type of dental trauma, we are here to help you. We don't want you to suffer while waiting for the next available appointment – we will get you in the office as soon as possible to relieve your pain quickly! Additionally, for new patients, we offer immediate, same-day treatment if you are in pain. This is just another way we put your dental health first.



10. Will They Respect Your Time?

With commitments such as work and school, it can be difficult to make and keep dental appointments. If you are respectful enough to keep your appointment and show up on time, your appointment should start on time — you shouldn't have to sit around waiting to be seen! Make sure that your potential new dental office respects their patients' time. Ask if their appointments usually begin on time and research their waiting room reputations online.

At Culp Dental, we understand that managing multiple responsibilities limits your time for appointments for dental cleanings and other treatments. That's why our team strives to make sure that every appointment starts on time by keeping our schedules running smoothly. Additionally, you will experience virtually no wait times at our office and we will never rush you. Ample time is built into every appointment, so you can feel confident that all your questions will be answered, and all your dental needs met!



BONUS: Do They Provide Flexible Financing?

This report was only supposed to include 10 critical questions to consider when looking for a new dentist. However, affordability is so important that we've included this section as a bonus. Regardless of your financial situation or insurance plan, you should ask about what kind of payment options your potential dentist offers before making your decision.

Our team at Culp Dental believes that cost should never be a barrier to receiving proper dental care, and we strive to provide excellent quality dentistry with a payment plan that is personalized and affordable. We will work with you to determine your best financial options and will set up payment plans on an individual basis. Our team will also assist in submitting claims to your insurance provider to help you get reimbursed. In addition, we also accept CareCredit at our office!

Schedule your Culp Dental New Patient Assessment and learn about our payment options, plus anything else you may want to know. We look forward to meeting you!



Closing Letter from Dr. Charlie Culp

Dear Friend,

I hope this report was helpful and informative! If you've already visited another dentist, I encourage you to follow up with them and ask any new questions based on what you've learned today. If you aren't satisfied with their answers, I invite you to come to our office for a second opinion or your next dental cleaning.

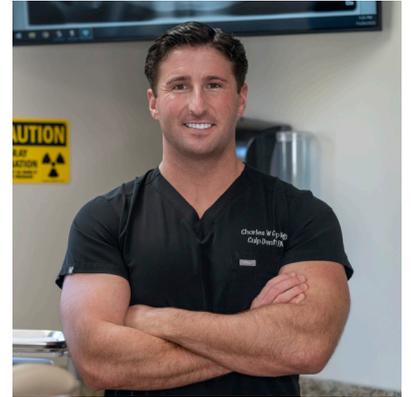
At Culp Dental, we know that there are many factors to consider when choosing a new dentist. In fact, I'm sure I could have doubled the length of this report! But the information you have now will help you ask the right questions and select the right dental office for your specific needs. Please know that our team is always available to answer your questions, educate you on dental procedures, and help you find the best options for you and your family!

If you have any questions for us at Culp Dental, feel free to call **803-902-4646** and ask our friendly team. We are more than happy to get you any answers you need and support you on your road to optimal dental health!

To Your Healthiest Smile,

Dr. Charlie Culp

P.S. When you are ready, contact our office to schedule your **Culp Dental New Patient Assessment**, and discover for yourself what makes our dental office so special. Call **803-902-4646** to schedule your appointment today!



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